

WIND ENERGY WEEKLY

THE LEADING E-NEWSLETTER FOR THE WIND ENERGY INDUSTRY



WWW.AWEA.ORG

July 9, 2010

Volume 28, Issue 1393

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Top Story

Short Order: Gamesa Buys More Towers from Broadwind Energy for 2010

In a deal that adds more units in 2010 to a contract already in place, Broadwind Energy subsidiary Tower Tech, Inc., will supply Gamesa Technology Corp. with towers for U.S. wind energy projects.

Tower Tech and Gamesa already have a contract in place for the wind turbine producer to receive towers from the Broadwind subsidiary into 2012, Broadwind Energy CFO Stephanie Kushner explained to *Wind Energy Weekly*. The latest deal provides additional towers in the second half of 2010, with delivery expected in the fourth quarter.

"The significance of this is that it's an incremental spot order," said Kushner.

Tower Tech specializes in towers for larger, multi-megawatt turbines ("That's more of our sweet spot," said Kushner), and both companies acknowledged the expertise as a driver in the strengthening of their relationship. "Tower Tech specializes in the production of heavier and more complex wind towers, with which turbine manufacturers like Gamesa seek to expand the geographic footprint of wind power," said Jess Collins, group president at Broadwind

Wind Energy Weekly is a publication of the American Wind Energy Association and a service to its Members.



Upcoming AWEA Events:

[AWEA Wind Resource & Project Energy Assessment Workshop](#)
Oklahoma City, OK
September 14 - 15, 2010

[AWEA North American Offshore Wind Conference & Exhibition](#)
Atlantic City, NJ
October 5 - 7, 2010

[AWEA Wind Power Health & Safety Workshop](#)
Austin, TX
October 26 - 27, 2010

[AWEA Wind Energy Fall Symposium](#)
Phoenix, AZ
November 17 - 19, 2010

[AWEA Small and Community Wind Conference & Exhibition](#)
Portland, OR
December 7 - 9, 2010

www.awea.org/events

Executive Leadership

Denise Bode
Chief Executive Officer

Britt Theismann
Chief Operating Officer

Pam Poisson
Chief Financial Officer

Rob Gramlich
Sr. Vice President for Public Policy

Stephen Miner

Energy. "We are delighted to extend our long, successful supply relationship with Gamesa through this project."

Jim Buddelmeyer, vice president of purchasing at Gamesa, cited Broadwind's competencies and experience as key factors in the company's decision to select Tower Tech for the "next-generation towers" it will require.

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Supply Chain

Colorado Cluster: State Gets Another Vestas Facility

Further establishing its U.S. roots, wind turbine producer Vestas will open an engineering product development site that will employ up to 125 engineers in Louisville, Colo.

The Vestas "Engineering Site" becomes part of a strategic cluster of plants and facilities the company has steadily built up in Colorado during the last few years. Those facilities include a blade factory in Windsor, a nacelle assembly plant in Brighton, and a tower facility in Pueblo. For this latest expansion, the company is immediately moving 46 employees into a 47,675 square-foot engineering facility and plans to ramp up to full staff within a year.

The Engineering Site will be dedicated to increasing wind turbine efficiency and lowering energy costs. The facility's engineers will work both to improve technology for existing turbines and develop wind power systems for the future.

"Vestas has made a deep commitment to Colorado, which is evidenced in our factories and the establishment of the Engineering Site," said Finn Madsen, president of Vestas research and development (R&D). "We are extremely committed to Colorado, and we look forward to a long, successful relationship here. By co-locating engineering and design competencies with the production cluster in Colorado, the proximity of technology R&D to manufacturing creates significant efficiencies that can be passed along as a direct benefit to our customers."

Vestas said it decided to build its North American production facilities in Colorado because of the state's central location, extensive transportation infrastructure and rail system, existing manufacturing base, and skilled workforce.

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AWEA

New AWEA Board Members Take Seats

Sr. Vice President for Conference, Membership & Business Development

Chris Chwastyk
Vice President for Federal Legislative Affairs

Sarah Howell
Vice President for Public Affairs

Lisa Wagner
Vice President of Finance

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AWEA this week announced its new 2010-2011 Board of Directors, which takes office at a time when the wind industry is in the midst of a major reset and the need has never been greater for policies that encourage growth, create U.S. jobs, and lock in all the benefits that wind power provides, according to the trade association.

“As a Board, we will use our collective expertise to seize the historic opportunity we have today for the U.S. to become a leader in wind turbine manufacturing and wind power production. But the industry cannot achieve this alone—the government must also play its part by providing policy certainty and a national renewable electricity standard as a clear signal for investors that this nation is committed to renewable energy for the long term,” said Vic Abate, the new Chairman of AWEA’s Board of Directors, who is also Vice President of GE’s Renewable Energy business.

Abate was named Chairman when the Board met at the WINDPOWER 2010 Conference & Exhibition. He replaced Don Furman of Iberdrola Renewables. Ned Hall of AES was named Chairman-elect.

The new members joining the Board are:

- Jan Blittersdorf of NRG Systems,
- Michael Brower of AWS Truepower,
- Evelyn Carpenter of Solas Energy Consulting,
- John DiDonato of NextEra Energy Resources,
- Ray Harris of MasTec, Inc.,
- Jan Kjaersgaard of Siemens Energy,
- Steve Lockard of TPI Composites,
- Steve Trenholm of E.ON Climate & Renewables North America, and
- Greg Wetstone of Terra-Gen Power.

Also joining the board as advisors are:

- Mike Garland of Pattern Energy Group,
- John Grabner of Cardinal Fastener, and
- Susan Reilly of RES Americas.

Members continuing their service on the board include:

- Vic Abate of GE Energy (now Chairman of the Board),
- Gabriel Alonso of Horizon Wind Energy,
- Patrick “Barry” Butler of the University of Iowa,
- Tom Carnahan of Wind Capital Group,
- Karen Conover of DNV Global Energy Concepts,
- David Drescher of John Deere Renewables,
- John Eber of JPMorgan Capital Corp.,
- Don Furman of Iberdrola Renewables,
- Jay Godfrey of American Electric Power,
- Ned Hall of AES Wind Generation,
- Randolph Mann of Edison Mission Energy,
- Lars Moller of Broadwind Energy
- Michael Polsky of Invenergy LLC,
- Hal Romanowitz of Oak Creek Energy Systems, Inc.,
- Martha Wyrsh of Vestas Americas, and

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[About AWEA](#)



- Edward Zaelke of Chadbourne & Parke LLP.

“The AWEA board includes leaders from every aspect of the industry, and will provide expertise and guidance to our association and to our industry as a whole,” said CEO Denise Bode. “I want to thank our Board members for their commitment and look forward to working with all to unleash the tremendous benefits that this industry can bring to our country, from job creation to environmental health and energy security.”

For the full list of the members of the Board of Directors of the American Wind Energy Association, see http://www.awea.org/about/board_of_directors.html .

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Developers

RES Americas Builds Up Construction Side with Acquisition

Wind energy developer Renewable Energy Systems Americas, Inc., (RES) strengthened its construction capabilities, announcing that it has created RES Earth and Cable, LLC, through the acquisition of the construction assets and workforce of Key Enterprises, Inc.

As a standalone company, Key Enterprises, Inc., was a contractor specializing in wind energy and utility construction projects. The Austin, Texas-based company focused on trenching, underground utilities, road construction, electrical cable installation, civil work, and rock crushing. RES and Key Enterprises already have a solid history of working together on projects, and so the acquisition made for a natural fit, said spokesperson Anna Giovinetto. In its press release, RES underscored that it will continue to require subcontractors and partners on various projects across the country and that it will continue with a commitment to use local resources on projects whenever possible.

In addition to serving projects that RES develops, RES Earth and Cable will provide construction services to third-party clients in the wind energy and utilities industries.

“Creating RES Earth and Cable, LLC, continues to strengthen RES Americas’ position as a leader in the construction of renewable energy projects,” said Andrew Fowler, executive vice president of construction for RES Americas.

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Offshore

NYPA Prepares Offshore Lease Application for NYC-Long Island Project

The New York Power Authority (NYPA) is getting ready to file an application for a federal lease for lands beneath the Atlantic Ocean for development of an



offshore wind project that would serve New York City and Long Island.

New York Power Authority (NYPA) President and CEO Richard Kessel announced that the NYPA Trustees have authorized the application for a lease from the Federal Bureau of Ocean Energy Management, Regulation and Enforcement (BOE), formerly known as the Minerals Management Service. The application is expected to be filed later this year, following completion of the feasibility study, said spokesperson Connie Cullen.

The previously announced Long Island-New York City Offshore Wind Collaborative—which consists of NYPA, Consolidated Edison Company of New York, Inc., the Long Island Power Authority, the city of New York and other New York City and New York State governmental entities—is evaluating the development by 2016 of an offshore project having a capacity of 350-700 MW. The application for a lease is a necessary measure to pursue the feasibility of the offshore wind project.

“By taking this step, New York moves closer to the clean energy economy which combines the benefits of emission-free generation for a better environment with the economic development opportunities of the jobs and industries that will aim to make New York a leader in the growth of offshore wind,” said Kessel.

The wind project site includes an area of approximately 64,500 acres of underwater land and is approximately 13-15 miles off the coast of Long Island in the Atlantic Ocean’s Outer Continental Shelf (OCS), an area under the jurisdiction of BOE, which is part of the U.S. Department of Interior.

“The action by the NYPA Board of Trustees is the next big milestone in exploring the feasibility of developing an offshore wind farm and positioning New York as leaders in the renewable energy world,” said LIPA President and CEO Kevin Law. Our project has the potential to diversify our energy portfolio, strengthen the economy with the creation of new quality jobs, and help to meet the State’s ‘45 by ‘15 clean energy initiative.” (The state seeks to meet 45% of its electricity needs with energy efficiency measures and renewable energy by 2015.)

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Education & Training

Gamesa Gets Behind Pennsylvania Community College’s Green Jobs Academy

Wind turbine manufacturer Gamesa USA and Bucks County Community College recently inaugurated a Green Jobs Academy that will train workers for family-sustaining, well-paying jobs in Pennsylvania’s growing green economy.

Gamesa will support the Green Jobs Academy both as a primary user and through company-developed wind energy training and curriculum resources.

“Workers at every skill level are in high demand as the green economy flourishes,” said Luis Miguel Fernandez, chief corporate officer of Gamesa North America. “This academy will help us with the skilled labor we need to

keep building America's clean energy future."

Gamesa certainly stands to benefit from the training academy, which the company hopes will further increase the number of local job candidates ready to go to work in the wind industry. As many as 800 of Gamesa's 6,300 worldwide employees are in Pennsylvania, where the company has invested more than \$220 million since 2004.

"This new hands-on training program will get Bucks County workers ready to compete for high-paying green jobs that can't be shipped overseas," said U.S. Rep. Patrick Murphy (D-Pa.).

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Utilities

DOE Honors Nebraska Public Power District for Wind Power

The U.S. Department of Energy (DOE) recognized the Nebraska Public Power District as one of the co-recipients of the 2010 Public Power Wind Award.

The award, given through DOE's Wind Powering America initiative, honors two American Public Power Association member organizations for their outstanding leadership, innovation, and project creativity through the use of wind energy technologies. The announcement was made at the American Public Power Association National Convention in Orlando, Fla., on June 22. The Princeton (N.J.) Municipal Light Department was also recognized.

NPPD is highly active in wind energy on several fronts. It owns and operates the 59-MW Ainsworth Wind Energy Facility and has secured power purchase agreements (PPAs) with private wind development companies to add additional wind to its energy mix, enabling the utility to acquire wind power at lower rates thanks to federal production tax credits, which are not available to public power entities directly. NPPD has a PPA for power coming from the 80-MW Elkhorn Ridge Wind Farm near Bloomfield, Neb., which began operation in March 2009. In addition, it has secured PPAs for power coming from the 80-MW Laredo Ridge Wind Farm in Boone County., which is expected to be operating by the end of 2010, and the 40-MW Crofton Hills Wind Farm near Crofton, which is expected to be in operation by the end of 2011.

Negotiations are also ongoing for power coming from the 80-MW Broken Bow wind facility under development in Custer County, NPPD said.

"Renewable energy resources, primarily wind power, will play a greater role in the future for NPPD and our customers," said CEO Ron Asche. "Our board of directors has established a goal of having 10% of our customers' energy needs met by new renewable energy resources by 2020. The addition of more wind powered generation will further diversify our energy mix and help us continue to provide low-cost, reliable electricity to our customers throughout the state. As an emission free resource, the wind energy will also provide environmental benefits for the state."

The award also recognizes NPPD's support of wind energy education throughout the state. The utility provides experts to state wind working groups,

offers financial assistance for schools participating in DOE's Wind for Schools project, and supports legislation that promotes wind development.

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Education & Training

University of Iowa Installs Skystream Wind Turbine

The University of Iowa (UI) has a new wind energy teaching tool.

This past week the University of Iowa installed a Southwest Windpower 2.4-kW Skystream small wind turbine practically a stone's throw away from buildings housing its College of Engineering. The functioning turbine will be used for various courses, including one on experimental engineering and another on wind energy.

The turbine, in fact, has already been adapted for educational purposes in unique ways. In typical engineer fashion, faculty and students in the College of Engineering installed a rig to allow the unit to be lowered up and down the turbine's tower so that students can more easily access it. The turbine is "souped up," as P. Barry Butler, a professor and dean of the college, said only half-jokingly. And students will soup it up even more for their coursework, adding on to the unit various devices that range from the typical (e.g., power output measurement) to the atypical (e.g., gauges that measure strain to components).

"We'll be asking students to think of other instrumentation they might want to put on it," said Butler. "It will continually evolve depending on the creativity of the students."

Such data will then be shared over the Internet with other universities in Iowa, he said.

The wind turbine was acquired with a grant of approximately \$40,000 from the Iowa Alliance for Wind Innovation and Novel Development. Known as IA WIND, the alliance provided the funding out of a \$3 million grant it received from the Iowa Power Fund, a part of the Iowa Office of Energy Independence. The purpose of the \$3 million grant is to implement research, training and education, and evaluation of testing needs expressed by numerous wind energy companies.

While primarily serving as an educational and research tool, the turbine is providing power to the university, thanks in large part to UA's facilities staff, which Butler said has been a driving force and major supporter of green initiatives. IA already is involved in several sustainability and renewable initiatives; for example, its generation facility burns waste from a nearby Quaker Oats plant, offsetting coal use and saving the university money.

"So when we got this idea on the wind turbine, they were very, very supportive," said an enthusiastic Butler. "When you have people like ours who are willing to try new things, it's kind of fun."

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Supply Chain

Supply Chain Connections

Mechanical Dynamics and Analysis goes into wind turbine services

A steam turbine service provider is entering the wind business. **WindIngen**, a new division of **Mechanical Dynamics and Analysis**, launched a wind service business from its new offices in Fort Collins, Colo. The division has hired experienced technicians with extensive industry knowledge and expertise with several turbine producers. WindIngen also announced that its technicians have completed a nine-day safety program. MD&A is one of the largest non-original equipment manufacturer steam turbine service providers in North America.

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Around the Industry

Wind Energy News Roundup

Input Sought: Help Develop the First National Renewable Energy Export Strategy

The Department of Commerce is seeking input from the wind industry as it develops the first U.S. Renewable Energy and Energy Efficiency Export Strategy.

AWEA invites you to share your perspective on:

- Specific ways that the federal government can improve its programs to support export of wind industry-related goods and services,
- potential export markets for wind industry goods and services, and
- foreign or domestic barriers to trade that impede exports of wind industry goods and services.

AWEA is collecting information from member companies in order to develop comments for the Department of Commerce. Please participate in this [brief survey](#) so AWEA can help the Department of Commerce develop useful services for our members seeking export markets.

Your company can also send input directly to the Department of Commerce at newenergy@trade.gov. Comments should be received by midnight on July 10 to be considered in the drafting of the strategy.

The Federal Register request for information can be found at: <http://edocket.access.gpo.gov/2010/2010-12982.htm>.

Researchers seeking info on regulatory needs

Scientists from the Potsdam Institute for Climate Impact Research and the University of St. Gallen are currently investigating regulatory and financing environments for wind power development in the U.S. and Europe. The key research task is to identify concrete measures regulators and governments can take to assist wind power project developers and ways to enable more

effective and faster development of wind power.

Voice your opinion by accessing the online survey at www.windinvestment.ch (For the password, type "USWIND" plus any five digits). The target group for this research includes wind project developers and experts close to the development industry. Participants will receive results upon completion.

Share Your Wind Power Photos for 2011 Calendar

AWEA is in the process of putting together its 2011 Calendar and is reaching out to its members for photos. AWEA welcomes images of large, utility-scale projects as well as community wind and small wind installations. Beauty shots are welcome, as are images of wind energy workers, various phases of project construction, component transport, and any other "action shots" and turbines in motion member companies may have available. For construction, industrial, and manufacturing shots—particularly those featuring workers—submissions must depict good safety practices.

Members submitting photos also have the option of giving approval for their submissions to be kept in AWEA's photo library for future use. The deadline for submitting photos is July 30. For complete guidelines and instructions, contact Gina Miller, gmillier@awea.org.

Thank you in advance for helping to show wind power as the dynamic and aesthetically appealing industry that it is!

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AWEA News

Shop the New AWEA Store

Shop the **NEW** AWEA Store online! The AWEA Store is the official store of the wind industry. AWEA business members always get 10% off the list price, and only the AWEA Store supports and promotes the wind energy industry with the sales of its merchandise. Shop www.AWEAstore.com today!

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AWEA News

Take Advantage of AWEA's Special Summer Careers in Wind Offer!

Dive into our **Summer Solstice Special!** Receive 3 posting credits (each good for one 30-day job posting) and unlimited FREE resume views/contacts, through the end of the summer, for only \$600 (non-AWEA members: \$800). That's a savings of 20% off the regular package price! This offer is only valid through August 31, 2010, so don't delay! Log onto www.CareersInWind.com and post your jobs today!

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AWEA News

Check Out AWEA's Fall Event Line-Up!

AWEA Wind Resource & Project Energy Assessment Workshop **September 14 - 15 > Oklahoma City, OK**

Dive into technical aspects, challenges, opportunities, and best practices of accurately measuring and assessing wind speeds in the U.S. by attending this unique event. All sessions and discussion are kept at the technical level so attendees working in this sector are able to walk away with tools they can readily apply on the job.

The complete [program agenda](#) is now available online!

This event also offers limited [exhibit](#) and [sponsorship](#) opportunities.

North American Offshore Wind Conference & Exhibition **October 5 - 7 > Atlantic City, NJ**

Join and network with exhibitors and attendees from all over world, interested in becoming players in the new and burgeoning U.S. offshore wind market during this unique event hosted by the American Wind Energy Association in collaboration with the Canadian Wind Energy Association. Learn the latest on North American permitting, installation vessels, wildlife monitoring, and project development in our multiple tracks, poster presentations, and a mobile session to tour the 7.5-megawatt (MW) Jersey-Atlantic Wind Farm.

Take advantage of this unique opportunity to get your company's name in front of the right audience by [exhibiting](#) or [sponsoring](#) this event.

AWEA U.S. Wind Energy Investment Workshop **October 19 - 20 > London, UK**

Network with leading wind power financial experts, investors, lenders, and project developers and discuss the opportunities, risks, rewards, and realities of U.S. wind energy investment.

[Sponsorship](#) opportunities are available.

AWEA Wind Power Health & Safety Workshop **October 26 - 27 > Austin, TX**

This exclusive event provides you with a unique opportunity to share successes and lessons learned with your peers, giving you the tools you need to operate in a complex and global marketplace. This event's educational programming is designed to give you the competitive edge to advance your organization and career, and exchange ideas and experiences with enhanced peer-to-peer networking opportunities. Get unparalleled access to industry leaders in a relaxed and intimate environment while developing and enhancing your professional relationships.

The complete [program agenda](#) now available on the event website.

This event also offers limited [exhibit opportunities](#) - including an outdoor exhibit area - where companies can display and demonstrate their wares and services. Limited [sponsorship opportunities](#) are also available.

AWEA Wind Energy Fall Symposium **November 17 - 19 > Phoenix, AZ**

Network with hundreds of wind energy professionals, acquire the most current information in wind, make quality contacts, speak one-on-one with prospective customers and current partners, and enjoy the unique educational program at this dynamic event. This year's program is designed to be interactive and will engage leaders from all facets of the industry.

This year's event boasts an impressive line-up of speakers including General Colin Powell, former U.S. Secretary of State. Come and network with members of AWEA's Board and Leadership Council!

[Sponsor](#) this unique event and get your company name in front of elite wind energy industry decision-makers.

Small & Community Wind Conference & Exhibition December 7-9 > Portland, OR

Join industry leaders, new entrants, project developers, economic development groups, municipalities, land owners and others to formulate and enact growth strategies for small and mid-sized wind applications. This event focuses on issues such as national renewable energy legislation, technology costs, zoning requirements, utility interconnection, tax revenues and investment opportunities. Take advantage of this unique opportunity to gather valuable information on how best to capitalize on wind technology. [Click here](#) to see a list of last year's 2,100 attendees.

The call for abstracts is now open! Introduce your expertise to the growing small and community wind industries, and share your knowledge by submitting an abstract to become an official conference speaker. [Click here](#) to submit an abstract or for more information.

Take advantage of this unique opportunity to show off your services and product to this special target audience! Both [exhibit](#) and [sponsorship](#) opportunities are available for this event.

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AWEA News

Order Your WINDPOWER 2010 Recorded Conference Materials DVD

Remember all those WINDPOWER sessions you wanted to attend but couldn't be in six places at once? Buy the WINDPOWER 2010 Recorded Conference Materials and get them all! The DVD contains the session presentations synched with the voices of the speakers. The Full Conference and four individual Pre-Conference Materials are now ON SALE in the [AWEA Store](#) (and AWEA Business Members get 10% off the sale price!). Order now and receive a link to the materials via email, followed by a DVD via mail in the coming weeks.

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AWEA News

AWEA Outreach: The Weeks Ahead

AWEA staff members participate in high-level industry events to ensure that the newest and most accurate information about the wind energy industry

gains maximum visibility. In the next two weeks, AWEA will have a presence at the following events:

- **Event:** ASME 2010 POWER Conference
- **Details:** July 13-15, 2010; Chicago, IL
- **AWEA Participation:** Jeff Anthony, Director of Business Development, will present on “Wind Power as a Mainstream Generation Technology for Utilities.”

- **Event:** Law Seminars International 7th Annual Conference on Energy in the Southwest
- **Details:** July 14-15, 2010; Santa Fe, NM
- **AWEA Participation:** Craig Cox, Executive Director of the Interwest Energy Alliance and AWEA Regional Partner, will participate on the panel on “Differences in State Resource Development Environments: Markets, Regulatory Barriers, and Experiences in Overcoming Them.”

- **Event:** WIndiana 2010
- **Details:** July 21-22, 2010; Indianapolis, IN
- **AWEA Participation:** Jeff Anthony, Director of Business Development, will participate as a panelist on the Wind Power Supply Chain Overview session. AWEA is sponsoring the event and will have an exhibit booth at the conference.

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Advertisement

DMI, now offering transport services for wind components

When you use DMI transport services powered by E.W. Wylie Corporation, you know your wind components will arrive at your project site safe and on time. That’s because, as a leading wind tower manufacturer for more than ten years, we understand the importance of on-time deliveries and it shows in our performance.

DMI delivers every time and almost everywhere in North America. Our wide reach extends across 48 states and the Canadian provinces. Our specialized wind component transportation services:

- Transport DMI wind towers, as well as blades, tower sections and other wind turbine components from other manufacturers
- Support loads up to 120 tons and 185 feet long
- Include a modern fleet of tractor trailers designed specifically for transporting wind components
- Meet the rigorous demands of varying terrain and route requirements

And, because one size doesn’t fit all, our fleet features schnables, blade trailers, and more. Whether you need to transport tower sections, blades, nacelles, or other large components to the project site, we have the equipment to meet your needs.

When you need specialized transport services, choose a company that’s as

passionate about your wind project as you are. Choose DMI. To learn more, visit www.dmiindustries.com.

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